

Becoming a Marketplace Vendor

The PHS Philadelphia Flower Show Marketplace features almost 200 vendors selling garden furniture, one-of-a-kind plant containers, hand-crafted jewelry, cut flowers, unique plants, garden tools, and so much more. We are the largest Flower Show in the country and have over 250K visitors each year!

Show Dates – March 2-10th, 2019 [*vendor set-up is Feb 26-Mar 1, 2019*]



FLOWER SHOW HOURS:

Saturday, March 2	11 am – 8 pm
Sunday, March 3	8 am – 9 pm
Monday – Friday, March 4 -8	10 am – 9 pm
Saturday, March 9	8 am – 9 pm
Sunday, March 10	8 am – 6 pm

**Last entry is 30 minutes prior to Show closing time each day.*

Booths – we have over 300 booths in the Marketplace for vendors to choose from. Your Marketplace manager may make suggestions on which booth you receive based on availability, location of other products/vendors, and price point. ([find floor plan here](#))

- Majority of the booths are 10x10 booths – prices range from \$3200-\$5200 depending on location
- 10x15 booths (21 available) - price \$5562
- 12x12 – range from \$5900-\$6600 depending on location (**all booked for 2019 show*)
- Additional fees – there will be additional fees paid to the convention center if electric is needed for your booth or extra labor is needed from their team to help you set up.

Requirements –

- Vendors are expected to prepare a professional and creative booth presentation. Plan ahead for the backdrop/side staging, flooring, lighting, signage and decoration.
- Vendor must be at the show the entire time. Right now, we do not offer vendors the option to come for only one or two days, you must be represented all 10 days from the times designated above.
- Vendor must be adequately stocked with inventory to support the week of the show. As stated above the show is 10 days long and we have over 250K people that walk through

during that time. Each vendor will be given a storage space at the show to keep such inventory.

- Certificate of Insurance – Public liability insurance coverage is a requirement to be a Vendor in the PHS Philadelphia Flower Show.
 - Dates of coverage must be from the first day of set-up, until the end of Move-Out.
 - Each Vendor must provide a Certificate of Public Liability Insurance to PHS. The minimum policy limits shall be \$1,000,000 for bodily injury (including death) and \$500,000 for property damage. Additionally, each vendor must furnish evidence of statutory Worker's Compensation Insurance of \$500,000 for each accident, \$500,000 policy limit and \$500,000 for each employee.
- Food Vendors ONLY – any vendor selling food or giving out edible/ingestible samples of any kind must provide necessary food permits and paperwork to PHS (if you are a food vendor let us know and we will make sure you have the correct information on what is needed)